

# NORTHWEST ARKANSAS BUSINESS JOURNAL LIST: LARGEST EXECUTIVE RECRUITERS

Ranked by number of 2007 employees.

Rank	Company Address, City ZIP Code Sample services Sample industries served	Phone Fax	Web Site E-mail	No. of employees 2007 2006	Percent change Year established	President, owner or local contact Types of fees for service
1	<b>Staffmark*</b> 111 Center St., Little Rock, 72701 Full-service staffing, including direct hire, temporary and temporary-to-direct Retail and service, poultry, food and cosmetics, transportation	479-756-2237 479-750-1732	www.staffmark.com gferus@staffmark.com	35 35	0% 1996	David Bartholomew Percentage of salary for executive searches
2	<b>Cameron Smith Associates</b> 3350 Pinnacle Hills Pkwy. Ste. 101, Rogers, 72758 Executive search and placement, resume services, supplier training, supplier educational speaker series, staffing for international suppliers Wal-Mart Stores Inc., Target Corp., Lowe's Home Improvement and The Home Depot Inc. vendor communities, diversity placement on boards of directors for major corporations	479-271-7686 N/A	www.csarecruiters.com cameron@csarecruiters.com	29 21	38% 1994	Cameron Smith Employer paid fees, percentage of salary, retainer and contingency services
3	<b>Technisource</b> 2070 McKenzie St. Ste. C, Springdale, 72762 Application development, project management, general IT, engineering, help desk, mobility and deployment services Manufacturing, retail, government, education, aeronautics	479-725-2800 479-725-2870	www.technisource.com jcook@technisource.com	25 15	67% 1987	John Cook Bill rate based
4	<b>Management Recruiters of Rogers Inc.</b> 102 N. First St., Rogers, 72756 Search and recruitment, interim placement, video conferencing, compatible assessments Engineering, manufacturing, Wal-Mart supplier community, professional administrative personnel	479-621-0706 479-621-9753	www.mrirogers.com resumes@mrirogers.com	7 7	0% 1996	Al McEwen Varies
5	<b>Johanson Group</b> 2928 McKee Circle, Ste. 123, Fayetteville, 72703 Professional, permanent placement, management consulting, career assessments, strategic planning, training, development Banking, transportation, real estate, nonprofit organizations	479-521-2697 479-521-5453	www.johansongroup.net brjohanson@johansongroup.net	6 7	-14% 1973	Bruce Johanson Percentage based on salary
6	<b>HR Factor**</b> 1401 N.E. McClain Road, Ste. 7, Bentonville, 72712 Human resource consulting, placement, professional staffing, association management Management, accounting, finance, engineering, office management, category managers, retail analysts, logistics, human resources, IT/computer professionals, administrative/executive support, C-suite executives,	479-845-2800 479-845-2801	www.hr-factor.com info@hr-factor.com	5 12	-58% 2002	Don Marr Varies
6	<b>Crown Partners Executive Search LLC</b> 3225 Piper Glen, Fayetteville, 72703 Retained and contingency; permanent placement within the supplier community with emphasis on sales management, category management, supply chain management, international, customer marketing Primary focus on the Wal-Mart, Sam's Club supplier community	479-273-0261 N/A	www.cpexecutivesearch.com david@cpexecutivesearch.com	5 5	0% 2006	David Melton, Charlie Collins Based on a percentage of first year salary
8	<b>Stout Executive Search</b> 6878 Isaacs Orchard Road, Ste. E, Springdale, 72762 Executive search and placement Wal-Mart supplier community	479-361-1114 479-361-1125	www.stoutexecutivesearch.com marvelyn@stoutexecutivesearch.com	4 1	300% 2006	Marvelyn Stout Employer paid fees, percentage of salary, retainer and contingency services
NR	<b>Robert Half International†</b> 438 E. Millsap Road, Ste. 205, Fayetteville, 72703 Temporary staffing and consulting services Industries using information technology, administrative, accounting and finance	479-444-7152 479-443-2922	www.rhi.com desiree.harbit@rhi.com	WND WND	NA 2000	Desiree Harbitt Varies

Notes: NR — not ranked because company declined to disclose relevant information. WND — would not disclose. Temporary staffing services or companies whose primary business is in staffing industrial, general laborer, administrative, clerical, construction or warehouse jobs were deliberately left off the list. Some businesses, such as Staffmark, Technisource and Management Recruiters, also perform significant executive placement. \*Headquartered in Little Rock with offices in Siloam Springs, Rogers, Springdale and Fort Smith, Staffmark has 300 locations nationally and more than 825 employees within the company. \*\*In April 2007, FirstStaff branched off from HR Factor to focus on non-executive placement. †Robert Half International Inc., based in Menlo Park, Calif., operates seven divisions.

Source: the companies