

# Largest Insurance Agencies

Ranked by annual premium in 2010

	Agency Address Phone, Fax, Website Other Locations	Total 2010 Premium Life & Health P&C	Arkansas Employees Year Founded	Top Executive(s)	Insurance Lines	Sample Carriers
<b>1</b>	<b>Regions Insurance Inc.</b> 1500 Riverfront Drive, Little Rock 72203 (501) 661-4800, (501) 666-9592, www.RegionsInsurance.com Little Rock, Fayetteville and Fort Smith; Texarkana and Waco, TX	\$404,106,962 <sup>①</sup> \$155,205,488 \$248,901,474	177 1928	Fred B Stone CEO Fred.Stone@RegionsInsurance.com	Property, casualty, marine, life, employee benefits, personal lines, professional liability, management liability, aviation, excess and surplus lines	Travelers, Hartford, CNA
<b>2</b>	<b>Stephens Insurance</b> 111 Center St., Suite 1400, Little Rock 72201 (501) 377-2300, (501) 377-2317, www.StephensInsurance.com Fayetteville; Memphis; Oklahoma City; Bartlesville, OK; Springfield, MO; Dallas, Austin and Texarkana, TX; Jackson, MS	\$357,350,000 \$214,700,000 \$142,650,000	265 1987	Marty Rhodes President & CEO MRhodes@Stephens.com	Life and health, long-term care, annuities, property and casualty, pharmaceutical benefits management consulting, third-party claims administration	NA
<b>3</b>	<b>BancorpSouth Insurance Services</b> 8315 Cantrell Road, Suite 300, Little Rock 72225 (501) 664-7705, (501) 664-8052, www.BancorpSouthInsurance.com Fayetteville, Jonesboro, Memphis	\$231,509,000 \$49,770,000 \$181,739,000	130 1981	Larry Jolley Regional President Larry_Jolley@RKFL.com	Commercial, personal, life, employee benefits, professional, self-insurance, risk retention	CNA, Cincinnati, Hanover
<b>4</b>	<b>Brown-Hiller-Clark &amp; Associates</b> P.O. Box 3529, Fort Smith 72913 (479) 452-4000, (479) 484-5185, www.BHCA.com Rogers; Sallisaw, OK	\$68,907,514 \$23,728,189 \$45,179,325	47 1915	Marty Clark President MartyClark@BHCA.com	Commercial insurance, personal insurance, contractors surety bonds, group employee benefits, individual life	Cincinnati Insurance, Travelers, Bituminous, CHUBB, CNA, United Fire
<b>5</b>	<b>Brown &amp; Brown of Arkansas Inc.</b> 2120 Riverfront Drive, Suite 200, Little Rock 72203 (501) 372-2232, (501) 372-6234, www.BBInsurance.com Russellville, Springdale	\$51,330,000 \$19,658,000 \$31,672,000	34 2002 <sup>②</sup>	C. Tim White EVP TWhite@BBLittleRock.com	Primarily property and casualty insurance and employee benefit products and services	CNA, Travelers, State Auto, Auto Owners
<b>6</b>	<b>First Arkansas Insurance</b> 3009 Market St., Pine Bluff 71601 (870) 541-0020, (870) 535-8318, www.FirstArkansasInsurance.com Hot Springs, Hot Springs Village, Dumas, Fayetteville	\$51,000,000 \$14,000,000 \$37,000,000	46 1976	Michael D. Carter MCarter@FAI-PB.com Raymond Haynie RHaynie@FAI-HS.com David Beck DBeck@FAI-PB.com David Smith David@FAI-Dumas.com	Commercial, personal, employee benefits, self-insured programs	CNA, Travelers, Union Standard
<b>7</b>	<b>Legacy Capital Group</b> 200 River Market Ave., Suite 350, Little Rock 72201 (501) 376-7878, (501) 372-4484, www.LCGAR.com Little Rock, Springdale	\$46,580,933 \$46,580,933 \$0	19 1982	Matthew R. Jones President MattJ@LCGAR.com	Health and welfare, individual life and group life	John Hancock, United Healthcare, ING
<b>8</b>	<b>Meadors Adams &amp; Lee Inc.</b> 101 Spring St., Suite 400, Little Rock 72201 (501) 372-5200, (501) 372-4763, www.MeadorsAdamsLee.com Bentonville	\$40,500,000 \$10,200,000 \$30,300,000	30 1909	Allan E. Meadors President Allan@MeadorsAdams.com	Commercial and personal property and casualty, bonds, life and employee benefits, risk management services	Travelers, Cincinnati, Liberty Mutual
<b>9</b>	<b>Hoffman-Henry Insurance</b> 650 S. Shackelford, Suite 141, Little Rock 72211 (501) 224-7997, (501) 325-0548, www.HoffmanHenry.com Pine Bluff, Searcy, Fayetteville, Fort Smith	\$36,813,056 \$34,342 \$36,778,714	25 1983	Ron W. Adams President RAdams@HoffmanHenry.com Richard W. Henry RWHenry@HoffmanHenry.com EVP	Commercial and personal lines property and casualty, life insurance	Travelers, Cincinnati, Liberty Mutual
<b>10</b>	<b>Town &amp; Country Insurance Agency Inc.</b> 447 Southwest Drive, Jonesboro 72401 (870) 932-7448, (870) 932-7415, www.TownAndCountryInsurance.com	\$36,000,000 \$25,000,000 \$11,000,000	17 1970	Dick Darouse President DDarouse@TownAndCountryInsurance.com	Personal, commercial, employee benefits	Harleysville, Travelers, CNA
<b>11</b>	<b>Walker Brothers Insurance Inc.</b> P.O. Box 7570, Springdale 72766-7570 (479) 306-4677, (479) 306-5110, www.WalkerBr.com Rogers (Rogers Insurance Agency), Fayetteville (Eason Insurance Agency)	\$31,075,428 \$580,050 \$30,495,378	36 1932	Adrian W. Luttrell President Adrian@WalkerBr.com	Commercial, bonds, personal and employee benefits, life	Cincinnati, Travelers, Hanover
<b>12</b>	<b>Insurance Center Inc.</b> 2207 Hidden Valley Drive, Suite 203, Little Rock 72212 (501) 223-2400, (501) 223-0611, www.InsCntr.com	\$21,800,000 \$100,000 \$21,700,000	26 1980	Jerry Rosenbaum President JRosenbaum@InsCntr.com	Commercial and business insurance, personal lines, bonds	United Fire Insurance, Travelers, Union Standard
<b>13</b>	<b>Mark V. Williamson Co. Inc.</b> 1910 N. Grant St., Little Rock 72207 (501) 664-7728, (501) 664-6285, www.MVWilliamson.com	\$21,000,000 \$0 \$21,000,000	14 1974	Mark V. Williamson CEO MVW@MVWilliamson.com	Commercial lines, personal lines, life	NA
<b>14</b>	<b>McGhee Insurance Agency Inc.</b> 13000 Chenal Parkway, Little Rock 72211 (501) 224-6666, (501) 224-0477, www.McGheelInsurance.com Rogers, Sherwood	\$19,500,000 \$1,400,000 \$18,100,000	24 1999	Bill A. McGhee President/Owner BMcGhee@McGheelInsurance.com	Personal lines, commercial lines, bonds, group and individual health, life	Travelers, Hanover, Auto Owners
<b>15</b>	<b>Arkansas Best Insurance Corp./ABI Insurance Agency</b> 911 W. Grand, Hot Springs 71913 (501) 624-8888, (501) 624-8893, www.ABIInsuranceAgency.com Malvern, Hot Springs Village, Bryant	\$18,000,000 \$1,000,000 \$17,000,000	20 1905	Michael J. Lipton President MLABI@IPA.net	Business, home, auto, life, health and bonding	Auto Owners, State Auto, Harleysville, Hanover
<b>16</b>	<b>Stevens-Dell &amp; Associates Inc.</b> 5312 W. Markham, Little Rock 72205 (501) 664-6587, (501) 664-3574, www.Stevens-Dell.com Morrilton	\$14,000,000 \$5,000,000 \$9,000,000	14 1982	Steve Stevens President Steve@Stevens-Dell.com	Personal and commercial lines: employee benefits, group life and health	Travelers, Arkansas Blue Cross & Blue Shield, Safeco
<b>17</b>	<b>United Insurance Agency Inc. (Harrison)</b> 2104 First National Drive, Harrison 72602 (870) 741-2305, (870) 741-9609, www.UIAgency.com Green Forest, Jonesboro, Marshall	\$8,150,000 \$150,000 \$8,000,000	13 1950	Dan Troutt President DTroutt@UIAgency.com	Property and casualty, personal and commercial lines	NA

Sources: the agencies. Other agencies that may be large enough to be listed declined to share premium totals or failed to respond to survey requests

Researched by Mark Friedman

1 Total written by Arkansas group offices; total for company was \$925.8 million 2 Date founded in Arkansas