

ARKANSAS BUSINESS LIST: LARGEST AUTOMOBILE DEALERS

Ranked by 2003 Revenue (in millions)

	Dealership Address, Phone Principals	2003 Revenue (millions)	Employees	Other Dealerships	Lines
1	Landers Auto Sales Inc. 7800 Alcoa Road, Benton 72018, (501) 316-4400 Dwight Everett	\$706.0	851	Landers Chrysler Dodge Jeep, Landers Chevrolet and Landers Buck GMC Pontiac Hummer, Benton; Landers Ford, Little Rock; Landers Ford, Jacksonville; Landers Ford North, Landers Chevrolet North, Landers Honda North and Landers Acura North, Fayetteville	Chrysler, Dodge, Jeep, Buick, Pontiac, GMC Truck, Ford, Toyota, Chevrolet, Hummer, Honda, Acura
2	Fletcher Auto Group 808 Silverwood Trail, North Little Rock 72116, (501) 758-7723 Frank Fletcher, Chris Fletcher, Jerilynn Fletcher, Brent Lobanoff, Kent Jenkins	\$355.0	340	Frank Fletcher Dodge-Chrysler-Jeep and Fletcher Car Plaza, Sherwood; Fletcher Chevrolet, Springdale; Fletcher Chrysler-Dodge, Rogers; Frank Fletcher Dodge-Chrysler-Jeep and Fletcher Honda-Mazda, Jonesboro; Frank Fletcher Honda and Fletcher Kia, Bentonville; Fletcher Mercedes, Fletcher Nissan and Fletcher Toyota, Joplin, MO	Chevrolet, Dodge, Chrysler, Jeep, Kia, Mercedes, Honda, Toyota, Nissan, Mazda
3	Superior Automotive Group 4264 N. College Ave., Fayetteville 72703, (479) 442-2303 David Slone, Avis Bailey	\$292.0	250	Seven locations in northwest Arkansas and two in Conway	Pontiac, Cadillac, Isuzu, Nissan, GMC, Buick, Mitsubishi, Mazda, Ford, Mercury, Kia, Chevrolet, Oldsmobile, Dodge, Chrysler, Jeep
4	Crain Automotive Team 6055 Landers Road, North Little Rock 72117, (501) 255-5000 Larry Crain Sr., Larry Crain Jr., Chris Crain, Chris Byrd	\$235.0	400	Crain Ford Lincoln Mercury and Crain Kia, Benton; Crain Kia and Crain Team Mitsubishi, North Little Rock; Crain Chevrolet Oldsmobile, Crain Mazda and Crain Infiniti, Little Rock; Crain Buick Pontiac GMC Truck, Conway	Ford, Lincoln, Mercury, Chevrolet, Kia, Mitsubishi, Oldsmobile, Pontiac, Buick, GMC trucks, Mazda, Infiniti
5	Harold Gwatney Chevrolet 1301 T.P. White Drive, Jacksonville 72076, (501) 982-2102 Harold Gwatney, Bill Gwatney, Russell Gwatney	\$200.0	312	Harold Gwatney Chevrolet Co., Jacksonville; Gwatney Chevrolet, Oldsmobile, Isuzu of Memphis, Saturn of Memphis, Saturn of Germantown (TN), Saturn of Jackson (MS), ValuePlus of Memphis	Chevrolet, Isuzu, Oldsmobile, Ford, Saturn, Hyundai
6	Little Rock Dodge 5809 S. University Ave., Little Rock 72209, (501) 562-7200 Gerald F. Martindill, Gerald F. Martindill Jr.	\$179.0	143	Little Rock Dodge, Little Rock Mitsubishi, Little Rock Chrysler-Jeep	Dodge, Mitsubishi, Chrysler, Jeep
7	Bale Chevrolet-Honda Inc.* 13101 Chenal Parkway, Little Rock 72211, (501) 221-9191 John H. Bale Jr.	\$165.5	219	Bale Chevrolet Honda	Chevrolet, Honda
8	Parker Automotive Group 1700 N. Shackelford Road, Little Rock 72212, (501) 224-2400 Leger Parker, David Parker, Richard Parker, Doris Parker	\$120.0	153	Parker Cadillac, Parker Lexus, Saturn of Greater Little Rock, Parker Audi, Saturn of Northwest Arkansas, Parker Automotive Restoration LLC	Cadillac, Lexus, Saturn, Audi
9	Russell Chevrolet-Honda* 6100 Landers Road, Sherwood 72117, (501) 835-8300 Bob Russell, Rick Russell	\$107.0	160	Russell Chevrolet, Russell Honda	Chevrolet, Honda
10	Lewis Automotive Group 3373 N. College Ave., Fayetteville 72703, (479) 442-7552 Timothy M. Lewis, Donald W. Stone, Thomas H. Lewis Jr., Andy Lewis	\$103.0	190	Lewis Ford Sales Inc., Lewis Chrysler-Dodge Inc. and Lewis Supercenter, all at Fayetteville; Springdale Ford Inc.; Budget Rent-A-Car and Sales at both Springdale and Fayetteville; Lewis Chrysler, Farmington and Lewis Collision body shop at Fayetteville	Ford, Chrysler, Dodge
11	Orr Automotive Group** 5511 Plaza Drive, Texarkana, TX 75503, (903)-832-9900 Gregg Orr, Keith Orr	\$80.0	115	Orr Pontiac Cadillac Toyota, Hot Springs; Orr Honda, Hot Springs; Orr Toyota Lincoln Mercury, Searcy	Cadillac, Pontiac, Toyota, Honda, Lincoln, Mercury
12	Chenal Parkway Buick Pontiac GMC† 12601 W. Markham St., Little Rock 72211, (501) 223-3393 Bob Fewell	\$67.0	106	Chenal Parkway Buick Pontiac GMC and University Truck Center, Little Rock	Buick, GMC, Pontiac, Volvo trucks, GMC trucks, Isuzu
13	The Winrock Group Inc. P.O. Box 3157, Little Rock 72203 Winthrop P. Rockefeller	\$65.0	104	Riverside Acura, Riverside Subaru and Riverside Motors, Little Rock; Honda World, Conway	Mercedes-Benz, Acura, Subaru, Honda
14	Ron Blackwell Ford-Jeep†† 2609 S. Walton Blvd., Bentonville 72712, (479) 273-9022 Ron Blackwell	\$58.8	109	Ron Blackwell Ford-Jeep	Ford, Jeep
15	Teeter Motors Co. 1512 W. Moline, Malvern 72104, (501) 337-7504 Darrel M. Teeter	\$55.0	75	Teeter Chevrolet-Oldsmobile, Malvern; Teeter Motors, Sheridan; Teeter Honda, El Dorado	Chevrolet, Oldsmobile, Honda
16	Harry Blackwell-Roger Baldwin Co. 2000 E. Highland, Jonesboro 72401, (870) 972-8000 Harry Blackwell, Roger Baldwin, Jeff Baldwin	\$54.0	65	Blackwell-Baldwin Ford, Blackwell-Baldwin Oldsmobile Cadillac	Ford, Oldsmobile, Cadillac
17	Daryl Hickman Chevrolet Inc. 490 U.S. Highway 412 E., Siloam Springs 72761, (479) 524-3151 Daryl Hickman, Roger McMennamy	\$45.6	55	Daryl Hickman Chevrolet	Chevrolet
18	Trotter Ford Inc. 3131 Olive St., Pine Bluff 71603, (870) 535-4321 Henry Trotter Jr., H. Ford Trotter III	\$43.0	92	Trotter Ford Lincoln Mercury, Trotter Toyota Kia	Ford, Lincoln, Mercury, Toyota, Kia
19	Bob Maloney Ford-Mercury Inc. 1902 S. Eighth St., Rogers 72756, (479) 636-4321 Robert S. Maloney III	\$41.4	77	Bob Maloney Ford-Mercury	Ford, Lincoln, Mercury
20	Gildner AutoGroup U.S. Highway 67-North, Arkadelphia 71923, (870) 246-4508 Neal Gildner	\$41.0	75	Gildner Ford-Lincoln-Mercury, Gildner Chevrolet-Buick-GMC-Pontiac and Gildner Chrysler-Dodge-Jeep, all at Arkadelphia	Ford, Lincoln, Mercury, Chevrolet, Buick, GMC, Pontiac, Chrysler, Dodge, Jeep
21	Breeden Dodge Inc. 5900 U.S. Highway 71-South, Fort Smith 72908, (479) 646-4731 Clovis Breeden	\$34.0	78	Breeden Dodge	Dodge
22	Kent Rylee Chevy Oldsmobile 2100 S. Eighth St., Rogers 72757, (479) 636-3333 Kent Rylee	\$34.0	64	Kent Rylee Chevy Oldsmobile	Chevrolet, Oldsmobile
23	Steve Smith Country 6372 W. Sunset St., Springdale 72764, (479) 361-4654 Steve Smith	\$32.0	40	Steve Smith Country	Pontiac, Buick, GMC, Jeep

Sources: The dealerships *Revenue as reported in Dun & Bradstreet Million Dollar Directory, 2004. **Arkansas location only. †Bob Fewell sold these dealerships to Bill Gwatney in August. ††Ron Blackwell totals include \$4.9 million in RV sales, but not sales at his Tennessee store.
Research by John Henry